### A Bright Business Outlook

More than 2,300 people took the 2017 NNA Mobile Notary Survey, and their responses show that the mobile Notary profession remains a viable, profitable option. Here are some key results.



#### What is your monthly income?

	<u>Full-Time</u>	Part-Time	
Up to \$250	12%	49%	
\$250-\$500	9%	15%	
\$501-\$1,000	12%	16%	
\$1,001-\$2,000	22%	13%	
\$2,001-\$3,000	16%	3%	
\$3,001-\$4,000	10%	3%	
\$4,001-\$5,000	9%	1%	
\$5,001-\$7,500	7%	1%	
\$7,501-\$10,000	3%	0%	
\$10,001 and more	0.4%	0.1%	

# How long did it take for your business to become profitable?

	<u>Full-Time</u>	Part-Time	
0-11 months	39%	39%	
1-2 years	32%	21%	
3-4 years	16%	10%	
5-6 years	4%	2%	
More than 6 years	3%	3%	
Not profitable yet	6%	25%	

## How much of your business comes from loan signings?

	<u>Full-Time</u>	Part-Time
All	30%	23%
More than half	48%	27%

#### Do you provide non-Notary services?

	<u>Full-Time</u>	Part-Time
Yes	42%	37%
No	58%	63%

#### What services do you charge for? (Check all that apply)

	Full-Time	Part-Time
Each signature notarized	67%	75%
Identity proofing	21%	16%
Handling legal documents/signings	47%	36%
Notarizing loan documents	91%	69%
Officiating at weddings	10%	44%
Mailing marriage documents	45%	4%
Courier service	20%	15%
Service at jails/secured facilities	20%	13%
Providing a statement that certain services		
were performed for special transactions		
such as adoptions	10%	6%
After hours/holiday charge	30%	26%
Copies	30%	25%
Faxing	33%	23%
Mileage/travel	63%	54%
Other	9%	7%