

# Notary Employee to Notary Entrepreneur: The Evolution



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# EVOLVE - e·volve /ē'välv/

- To come forth gradually into being
- To change or develop slowly; often into a better, more complex or more advanced state
- To unfold, mature, expand, devise, grow, emit, and transform

**But why did I need to evolve?**

# Here's the rundown.....

- College Degree
- Nearly 2 Decades In Education
- Non-Profit Professional
- “Felt” Financially Secure
- “I’m marketable in my field.”

**One day during a budget meeting...**

**I couldn't believe my ears...**

“You know Sam, we are saving money because we are paying you far less than we paid him.”

“If you think about it, you're only getting paid 12 times every year.”

**I was speechless...**

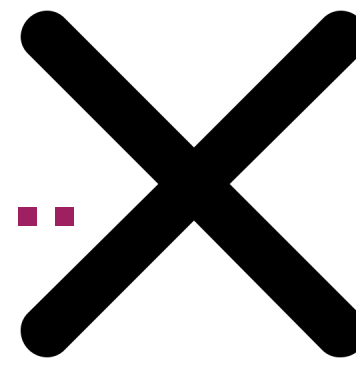


“Got my own mind  
I wanna make my own decisions  
When it has to do with my life  
(my life)...

**I wanna be the one in control.”**

🔊 -Janet Jackson, “Control”

**EVOLVE did not mean EXIT...**



I **STILL** loved my work!



I **STILL** needed my benefits!



I **STILL** had a lot to learn about the notary industry and running a notary business.

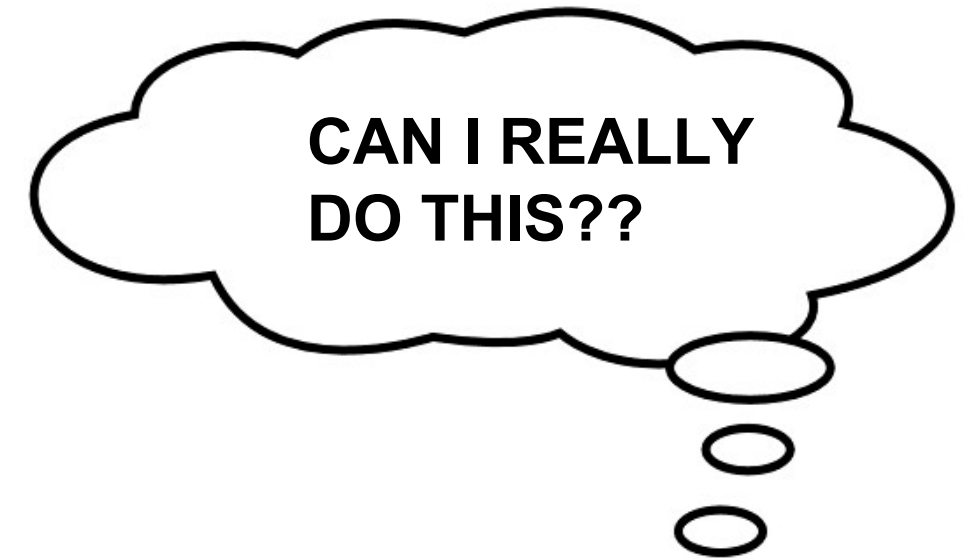
**Where would I begin??**



# EXPAND



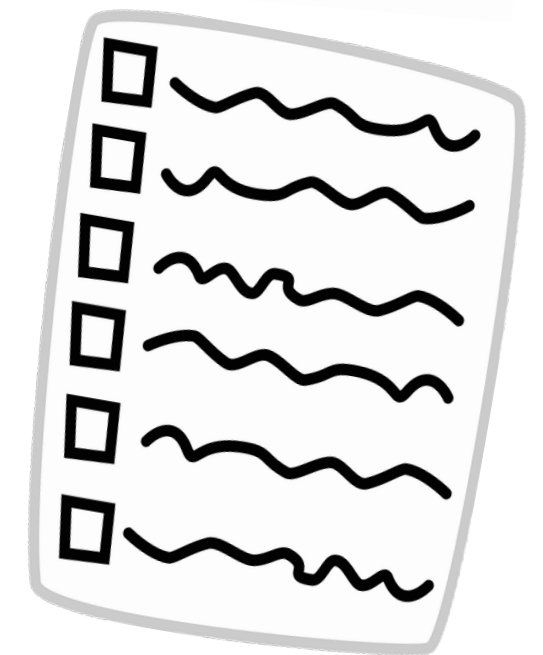
Mind, thoughts and beliefs to this new opportunity



Vision to the goals that I wanted to achieve



Activities and learn new skills to support additional tasks



# EXPERIENCE

\$



I could use my current skill set to generate additional income

\$



I could determine the frequency of my revenue





# EXPOSURE



I could grow my business by using my current relationships and creating new ones



I could teach others how to start, grow and manage their business



# EXCELLENCE



My W.I.N.s - “What’s Important Now”



I set goals, measured my progress, celebrated the results, and reviewed areas of improvement

POWER GOALS SHEET



@kplans4real  
PROS WHO PLAN  
flow.page/kandiqt

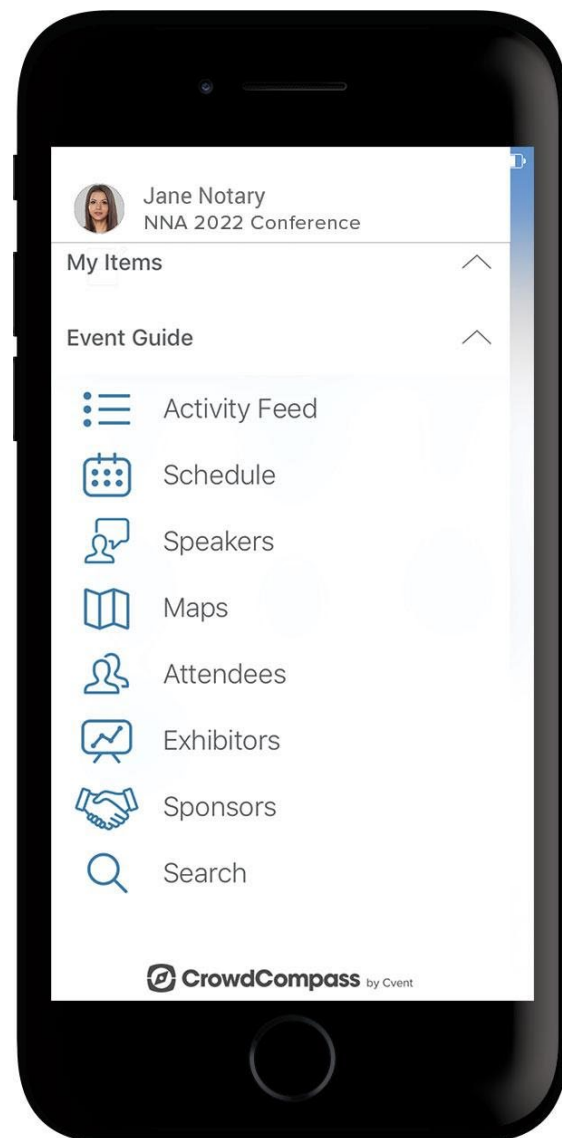


# Questions?

# Presenter Contact Information

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