

RON Platforms 101



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Remote Online Notary/Mentor



Agenda

- What is RON
- Types of platforms
- How to choose a platform
- Overview of different platforms
- Questions

RON 101

Notarization that use audio-visual technology to perform a notarial act for a person who is not in the same room as the notary.

	Traditional	lpen	RON
Meeting with the notary	Meet with the customer face to face. In person.	Meet with the customer face to face. In person.	Meet completely remote. Using audio-visual technology
Document Format	Paper document.	Digital document.	Digital Document.
Signatures and Seals	Notary and Signer apply signature with a pen. Notary stamps with physical ink stamp.	Notary and Signer apply signature electronically. Notary stamps document with electronic notarial seal.	Notary and Signer apply signature electronically. Notary stamps document with electronic notarial seal.

Type of RON Platforms

<p style="text-align: center;">Contractor/Employer</p> <ul style="list-style-type: none">● Provide you customers● You cannot bring on your own customers	<p style="text-align: center;">Independent</p> <ul style="list-style-type: none">● Bring your own customers● They do not provide you customers
<p style="text-align: center;">Hybrid</p> <ul style="list-style-type: none">● Best of both worlds● You can bring your own customers● They will also provide you customers	<p style="text-align: center;">Enterprise</p> <ul style="list-style-type: none">● Can only use when a enterprise client of the platform assigns you a signing through it.● They do not provide you customers● You cannot bring your own customers

Choosing a Platform

- What platform type makes sense for your business?
- Is the platform approved/available in your state?
- How much does it cost/ what is the cost structure?



Contractor/Employer

NotaryCam

Availability: Most states with permanent RON laws

Pricing/Payout:

- \$5 for partial
- \$25 for Full Closing Transaction

Overview:

- Must have 3 months of experience to be considered
- Must formally apply- not all candidates that meet qualifications will get accepted
- Primarily focuses on real estate closings only
- Formal training on their system will be provided



Independent

Signix

Availability: Any state with permanent RON laws

Pricing/Payout:

- \$299/year or ~\$25/month
- \$10 1st seal + \$5 for each additional
 - Billed monthly
- Max \$60 per transaction

Overview:

- Includes digital certificate
- Sessions are recorded via zoom (optional)
- Charge client off platform



OneNotary.us

Availability: AK, AZ, FL, MN, OK, OH, OR, ND, PA, RI, TN, TX, VA, WA, WV, WI

Pricing/Payout: Basic package

- \$0 sign up or monthly fee
- \$13 first seal + \$5 each additional
- \$5/ additional signer
- \$30 flat fee for loan signings

Overview:

- Price client gets charged will vary by state
- Digital certificate and seal not included
- Can charge your client on or off platform
- Have the ability to add additional fees
- Very comprehensive knowledge base

The image shows the letters 'ON' in a large, bold, blue sans-serif font. The letters are positioned on the right side of the slide, with the 'O' being a circle and the 'N' being a block letter. The background behind the letters is a light blue gradient.

SecuredSigning

Availability: Most states with permanent RON law

Pricing/Payout: Single User Plan

- \$9.95/mo
- \$5 per 30 min session
- \$3 ID verification & \$1 KBA
- \$1 per seal
- \$1 per document

Overview:

- Free digital certificate
- Purchase credits to conduct transactions
- Usage fee gets billed at end of month



Hybrid

Notarize

Availability: FL, NV, TX, VA

Pricing/Payout: Contractor Side

- No sign up or monthly fee
- GNW pay
 - \$5 per transaction + \$1 per additional seal
- Loan Signings \$25 per closing

Overview:

- Must be a NNA certified signing agent
- Minimum of \$25,000 E&O insurance
- Complete onboarding assessment and technology trainings
- Electronic seal included



Notarize

Availability: TN, WA

Pricing/Payout: Independent Side

- No sign up or monthly fee
- \$8 per transaction + \$3 per additional seal

Overview:

- Minimum of \$25,000 E&O insurance
- Can set custom fees
- Can charge on or off platform



Notarize

Availability: Available in 23 states

Pricing/Payout: Enterprise Side

- No sign up or monthly fee for the notary
- No payouts from the platform
 - Enterprise company will pay you directly

Overview:

- Enterprise company adds you as a notary
- Enterprise company assigns loan signing directly to you
- Enterprise company has to request to set your account up



Enterprise

Pavaso

Availability: Any state with permanent RON laws

Pricing/Payout: Notary working with multiple companies

- \$99 set up fee
- \$50 annual fee after set up

Overview:

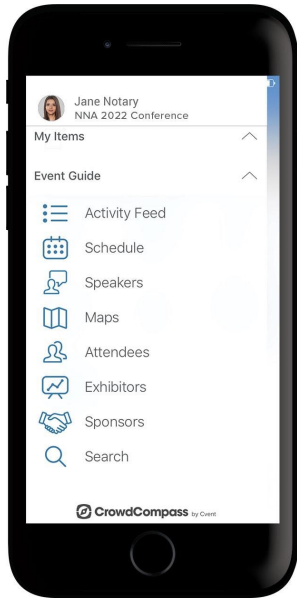
- Must be Pavaso certified
- Digital certificate must be purchased through them
- Must be already associated with an approved company working with Pavaso



Questions?

Presenter Contact Information

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