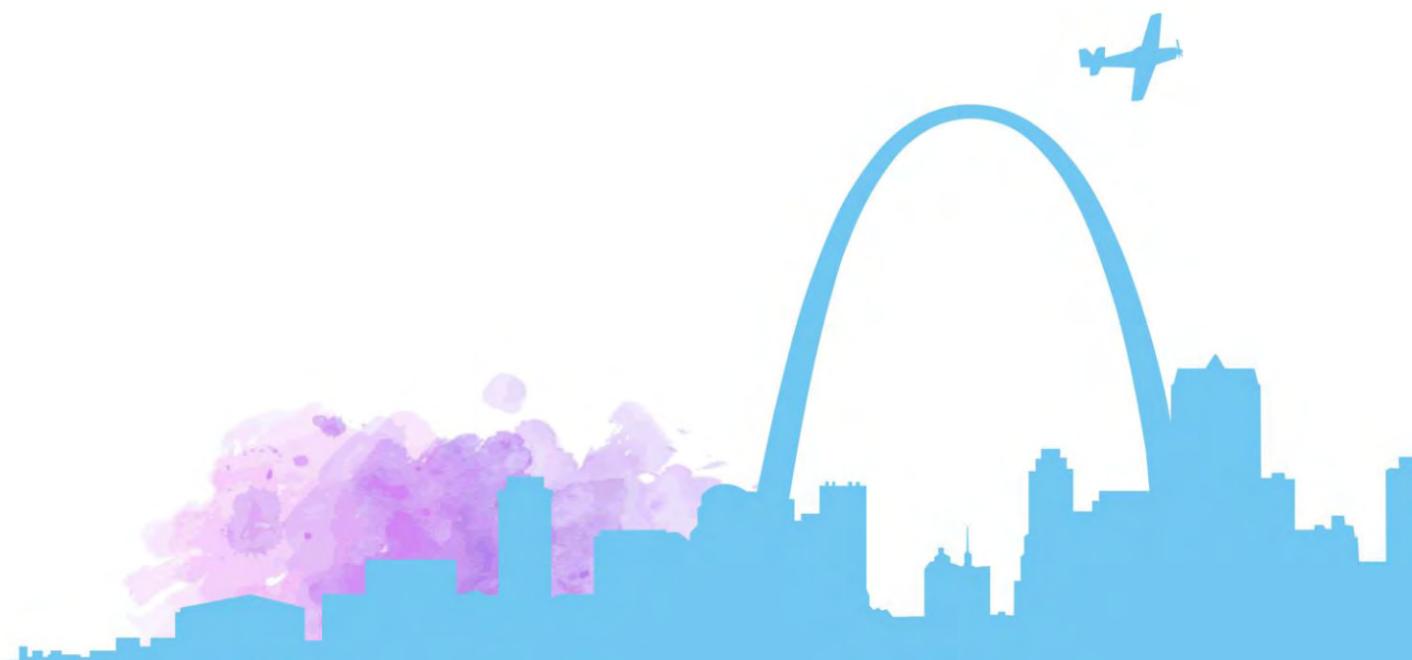


Discover the Can't-Miss Apps for Mobile Notaries



Donnell Smith
CEO, DS Notaries LLC



- **IT Project Manager**
- **Certified Signing Agent**
- **Adjunct Instructor**



IT Project Manager by Day



IT Adjunct Instructor for Notaries by Night

- During the day I manage Information Technology (IT) projects for one of the largest defense contractors. I share the skills that I possess as an IT Project Manager with other Notaries as an Adjunct Instructor at Prince Georges Community College in Maryland.
- In my class, The 21st Century Notary, you will learn how to run your home-based business like a big company using multiple smart devices and software applications that will help you take your business to the next level.



Notaries who fail to embrace technology will be left behind!

- *Donnell Smith*

Purpose of this Presentation

Explore Tools/Applications/Processes that will:

- ✓ Save you time
- ✓ Help organize your activities
- ✓ Reduce unnecessary actions
- ✓ Improve business reporting
- ✓ Help you work smarter
- ✓ Assist in finding new business opportunities
- ✓ **Save You Money!**





- Familiarize Yourself with the Latest in Productivity Software/Hardware
 - ✓ Printers
 - ✓ Scanners
 - ✓ Mobile Apps
- Understand the Advantages and Disadvantages of Google Maps & Waze
 - ✓ Definition
 - ✓ Which is faster: Google Maps or Waze
 - ✓ Side-by-side comparisons
 - ✓ Law enforcement & Waze
 - ✓ Summary of features
- Special Accounting Software for Notaries
 - ✓ Notary Assist
 - ✓ Notary Gadget

Printers



Brother HL-L5200 DWT



brother
at your side

Brother HL-L5200

Fact Sheet

- ✓ Monochrome printing
- ✓ 42 pages per minute (PPM)
- ✓ 2-sided printing
- ✓ Wired (Ethernet) or Wireless (WiFi) printing
- ✓ Mobile device compatibility
- ✓ Expandable trays
- ✓ Secure printing capability
- ✓ Dual trays

Bottomline: \$299.99

HP Laser Jet Pro M402 DN





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HP Laser Jet Pro M402 DN

Fact Sheet

- ✓ Monochrome printing
- ✓ 40 pages per minute (PPM)
- ✓ 2-sided printing
- ✓ Wired (Ethernet) or Wireless (WiFi) printing
- ✓ Mobile device connectivity
- ✓ Expandable up to 3 trays
- ✓ Secure printing capable

Bottomline: \$269.99

Expandable Tray HP D9P29A



HP LASERJET PRO 550-SHEET
FEEDER TRAY

★★★★★ (14) | D9P29A

- Reduce trips to the printer to reload paper wit...
- Manage your business, not your printer. Save...
- Added input capacity increases uptime. Individ...

[Tech spec](#) | [See all offers](#)

\$139.99

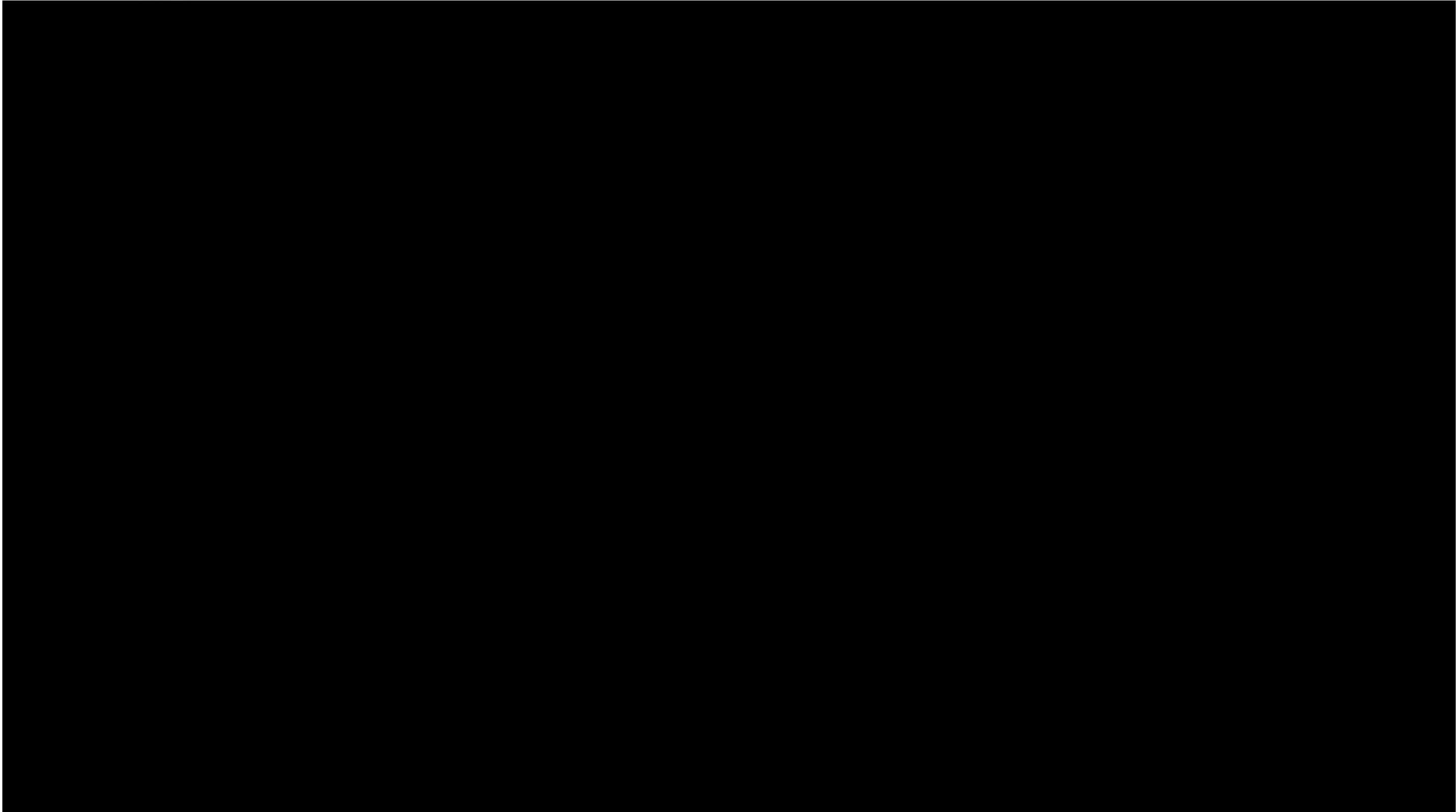
Scanners



Brother ADS 2200 Scanner



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Brother ADS 2200

Fact Sheet

- ✓ Color duplex scanner
- ✓ 35 pages per minute (PPM)
- ✓ 2-sided scanning
- ✓ One-touch operation
- ✓ 50 page sheet capacity
- ✓ Scans multiple pages simultaneously
- ✓ 3,000 scans per day

Bottomline: \$247.96

Xerox DocuMate 3125 Scanner



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Xerox DocuMate3125 Fact Sheet

- ✓ 50-page ADF Duplex color scanner
- ✓ Maximum Paper Size: 8.5 x 38 inches. ADF Minimum Paper Size: 2 x 2 inches
- ✓ Create searchable PDF files to make it easy to find scanned documents
- ✓ Capable of scanning ID and business cards up to 0.8 mm thickness
- ✓ Scans up to 70 images per minute (ipm) in duplex

<https://www.youtube.com/watch?v=B6VlafTLgmU&t=2s>

https://www.youtube.com/watch?v=frHAozaG7_k

Bottomline: \$310.92

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Mobile Apps



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Tiny Scanner App







Adobe Scan



Adobe Scan

Part of Adobe Document Cloud.





GPS Tracking Software







Life360 GPS Tracking Software



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Electronic Journal



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Summary of Features

- ✓ Records journal entries faster than handwritten entries
 - ✓ Able to record signers ID or picture for each entry
 - ✓ One touch will record the GPS location of the notarial act
 - ✓ Information is stored securely in the cloud utilizing 128bit encryption
 - ✓ Cell service is not required to record the notarial act
 - ✓ Limits exposure of Non-Public Information
 - ✓ Unlimited access to your journal entries even after the subscription is terminated
- **Testimony:** Elaine Wright Harris, 2009 NNA Notary of the Year - "Donnell, I have not used a paper journal since August 2013. Using NotaryAct, the electronic journal, has saved me so much time in performing notarizations, in particular when performing mortgage loan closings. Also, the cost of NotaryAct is economical. It adds a touch of technological professionalism to my closings. My clients are impressed!"



NotaryAct.com
the Ultimate Notary Journal

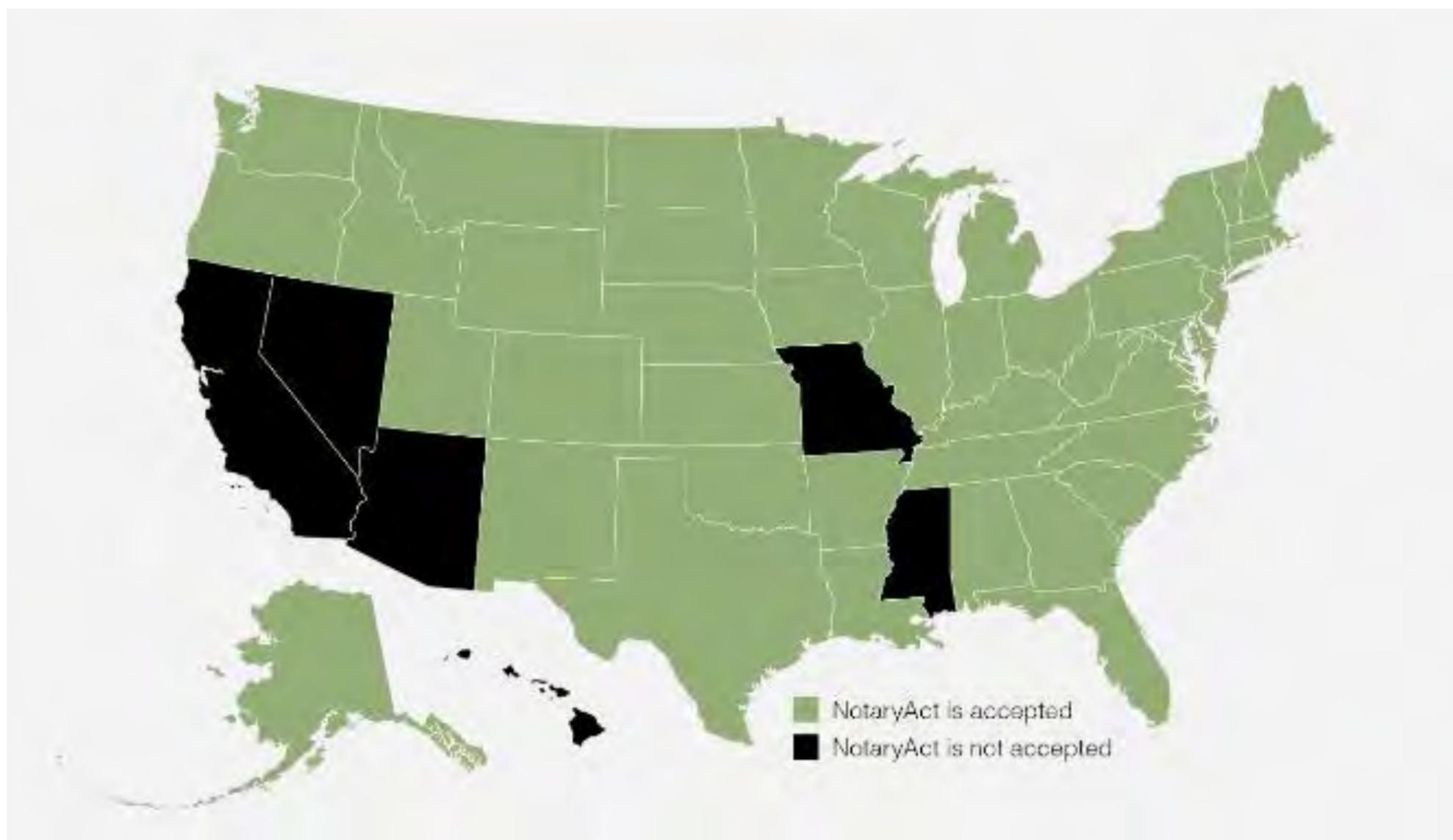
Pricing

Lite	Unlimited <i>Best Value</i>	Pay As You Go
Perfect for notaries that make less than 60 notarization per year	Best for busy notaries that make more than 60 notarization per year	Designed for notaries that make only a few notarizations a year
\$1.99 / mo	\$2.99 / mo	\$0.50 / entry
<ul style="list-style-type: none">✓ Mobile App (iOS & Android)✓ Print your journal✓ ID Scanning✓ Free Support✓ 5 Notarization per month	<ul style="list-style-type: none">✓ Mobile App (iOS & Android)✓ Print your journal✓ ID Scanning✓ Free Support✓ Unlimited Notarization	<ul style="list-style-type: none">✓ Mobile App (iOS & Android)✓ Print your journal✓ ID Scanning✓ Free Support✓ Pay for each entry
Purchase Now	Purchase Now	Purchase Now



NotaryAct.com
the Ultimate Notary Journal

Where is NotaryAct Accepted



State Map Requiring Journals



Key:

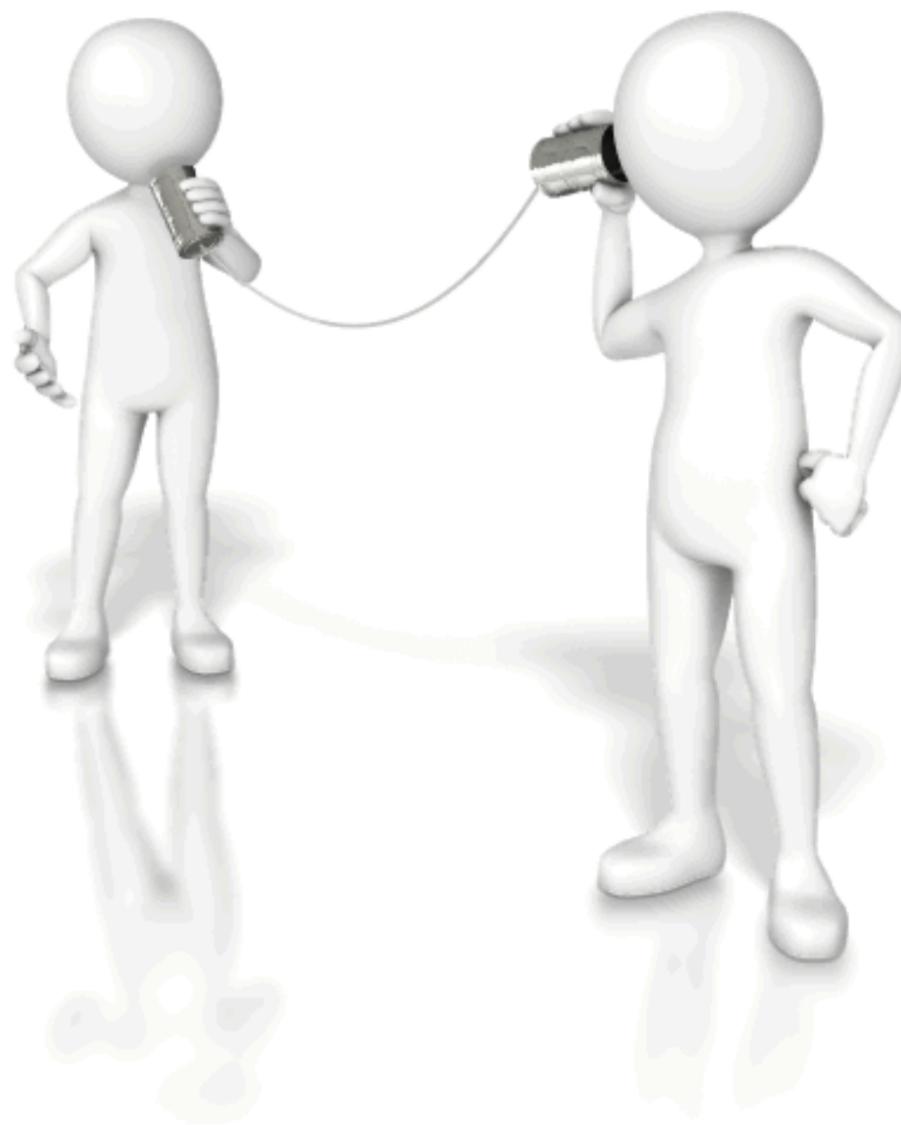
- Notary record book **not** required.
- Notary Journal required.
- Not required for standard notarial acts, but require for other acts.
- Not required for paper notarial acts, required for electronic.



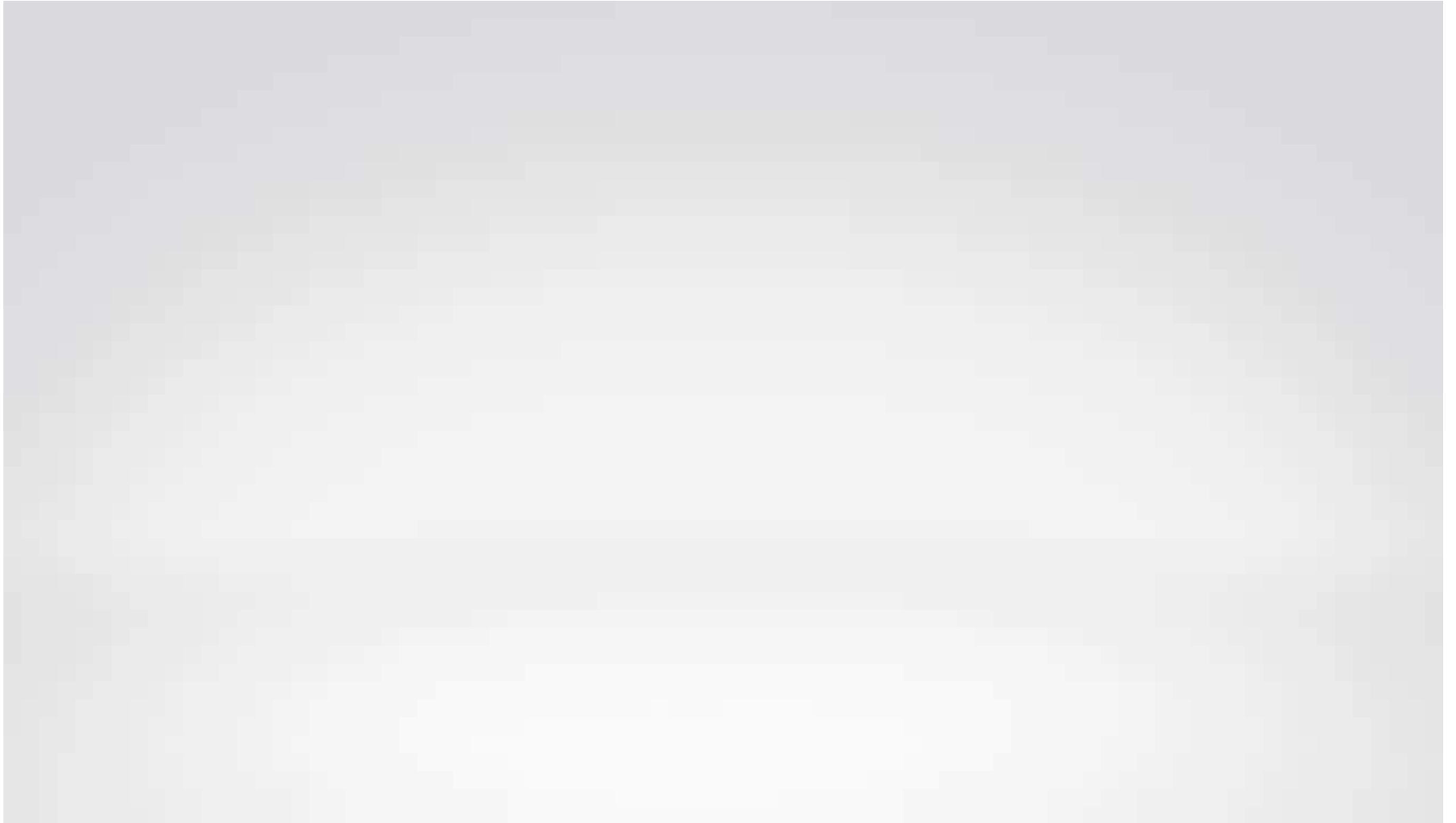
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What is Google™ Voice



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Google™ Voice Number





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Google™ Voice Mobile App





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MILE IQ Mileage Tracking App





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MileIQ Pricing

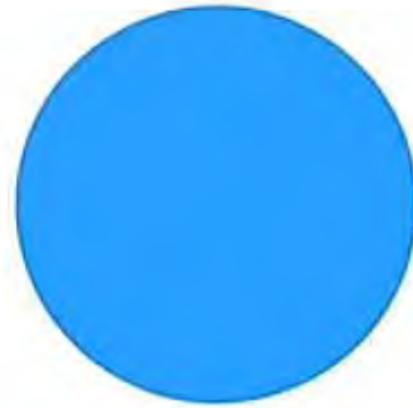
MileIQ has 3 plans to choose from: Basic (\$0) for 40 trips, Premium Monthly (\$5.99/month) for unlimited trips, Premium Annual (\$4.99/month billed annually), and Teams (custom pricing). The main difference between the plans is the number of trips that can be logged in the app.

Plans	Pricing	Trips/Drives
Basic	\$0	40
Premium Monthly	\$5.99	Unlimited
Premium Annual	\$4.99	Unlimited
Teams	Custom Pricing	Contact Support

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Try SherpaShare For Two Weeks For Free

Test all SherpaShare features at no charge.

Start Free Trial

Monthly

Save more and earn more
(\$0.20 /day)

\$5.99/mo
billed mothly

Annual

Save more and earn more at a lower
cost (\$0.17 /day)

\$4.99/mo
\$59.99 billed annually

-20%

Super Premium

The most complete set of driver
tools anywhere.

\$10/mo
\$120 billed annually



Google Maps **VS**



Definition of Waze & Google Maps

Google Maps

- Much more like a traditional map and has a variety of transportation options (driving, biking, & walking).
- Packed with additional information about businesses, monuments, and everything else you're use to seeing in a map app.

Waze

- Its a turn-by-turn navigation app that focuses on a social network.
- Drivers can share information about accidents, police officers, road closures, and more.
- It is solely for navigation by car.

Back in 2013, Google bought Waze but has kept Google Maps and Waze separate for the most part. [They share data occasionally](#), but otherwise they're totally different apps with different functions and different navigation tricks.

Which is Faster

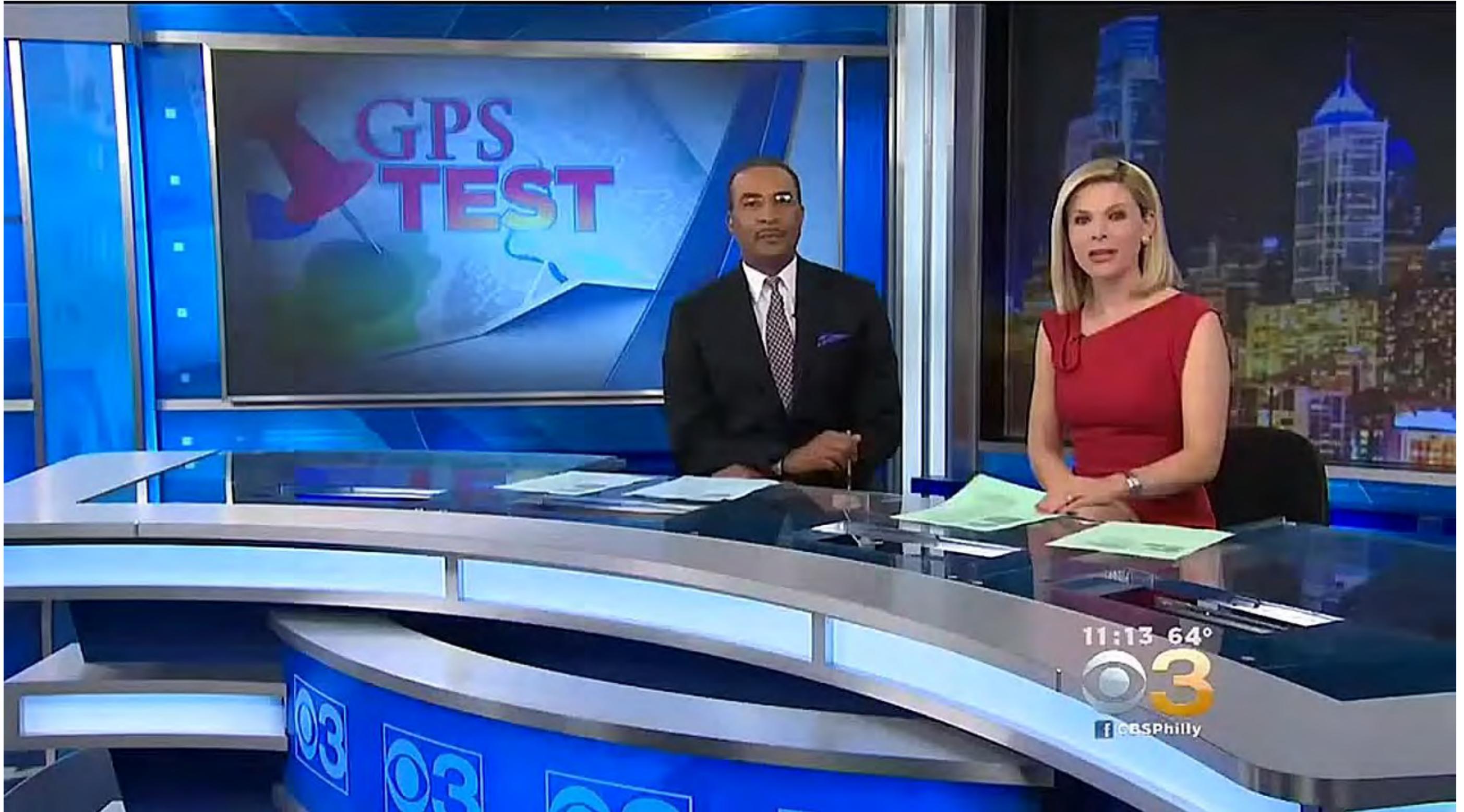


or



Google Maps



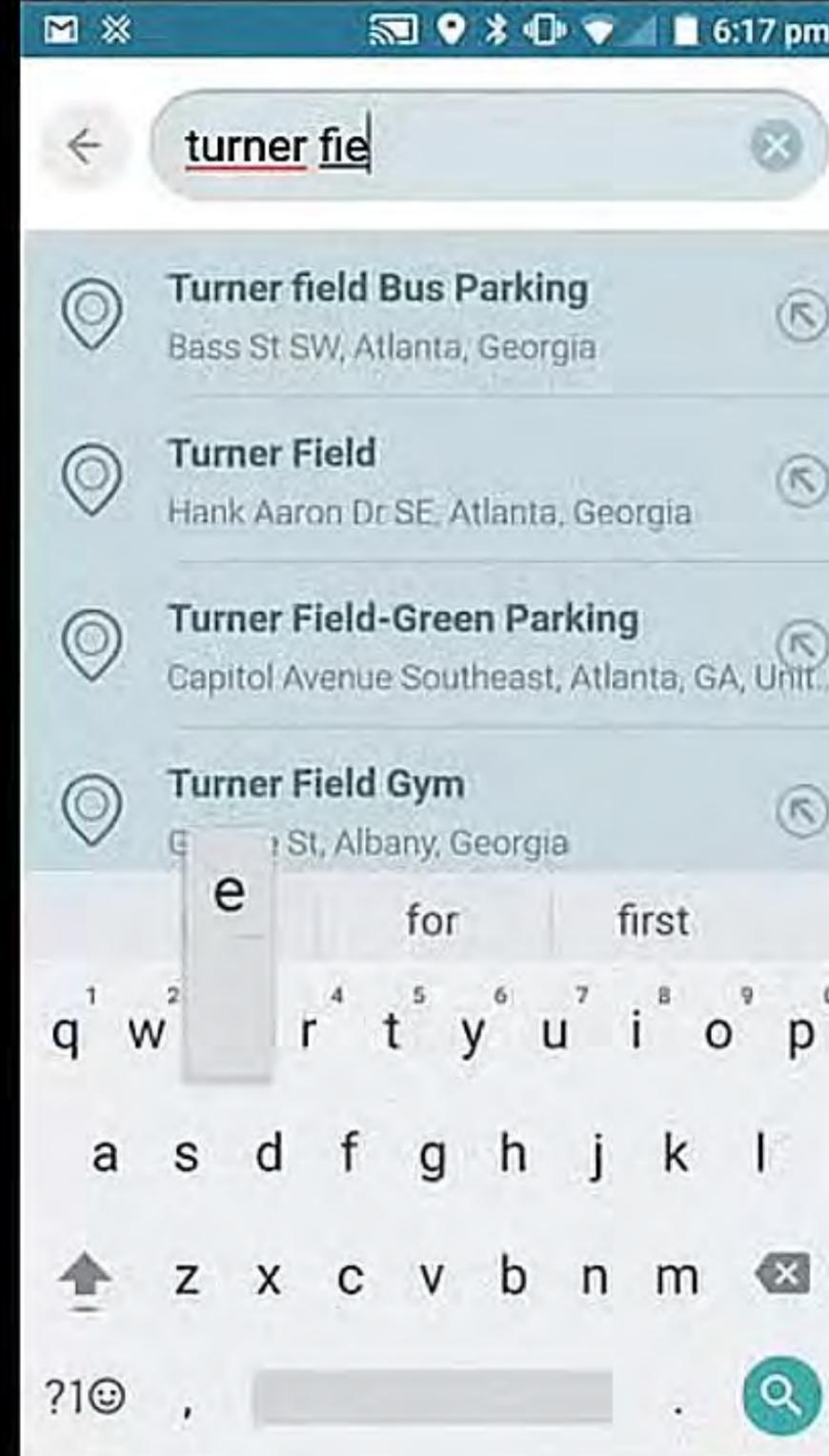
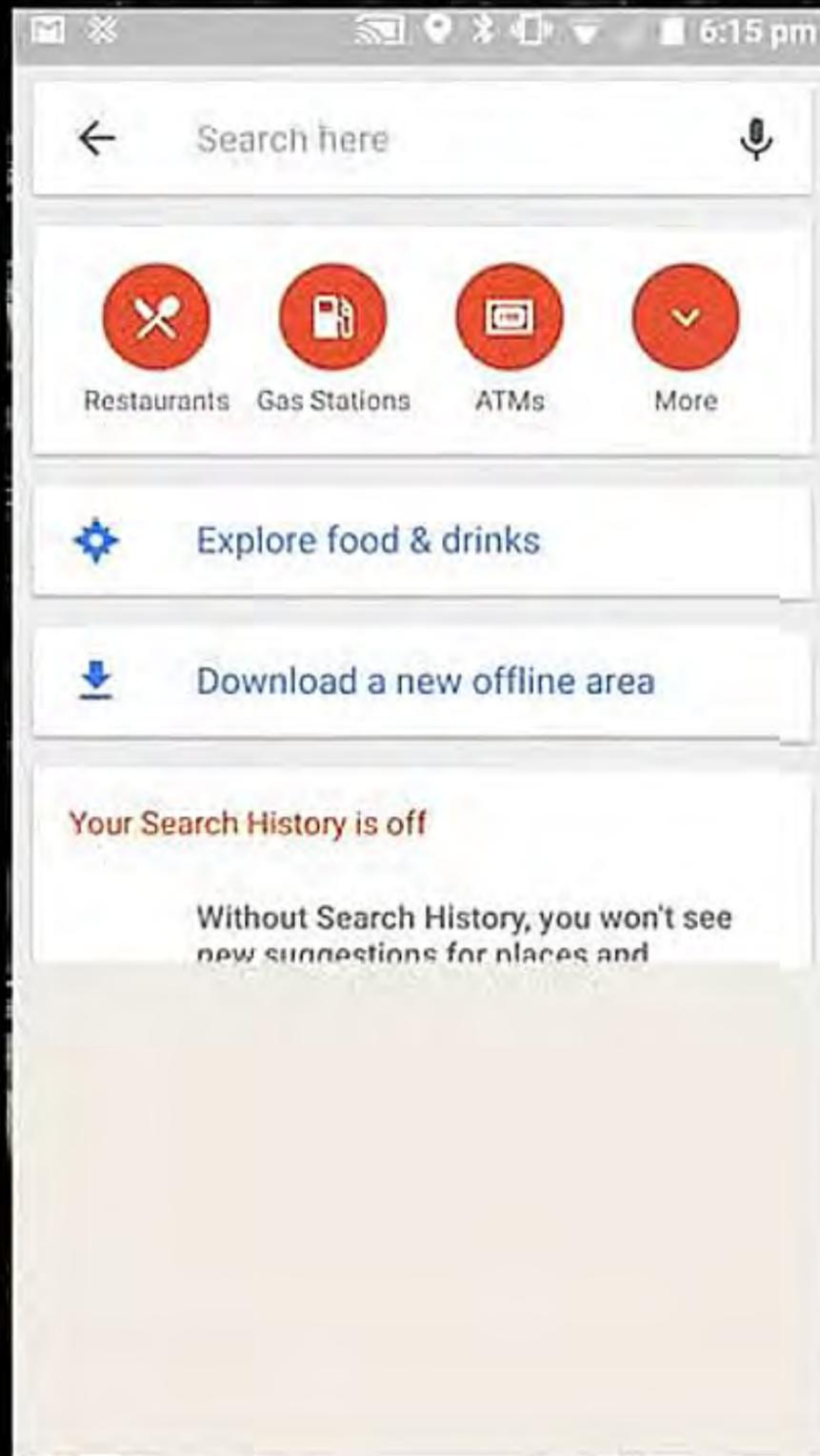




Google Maps

Side-by-Side Comparison





Law Enforcement &



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Google Maps

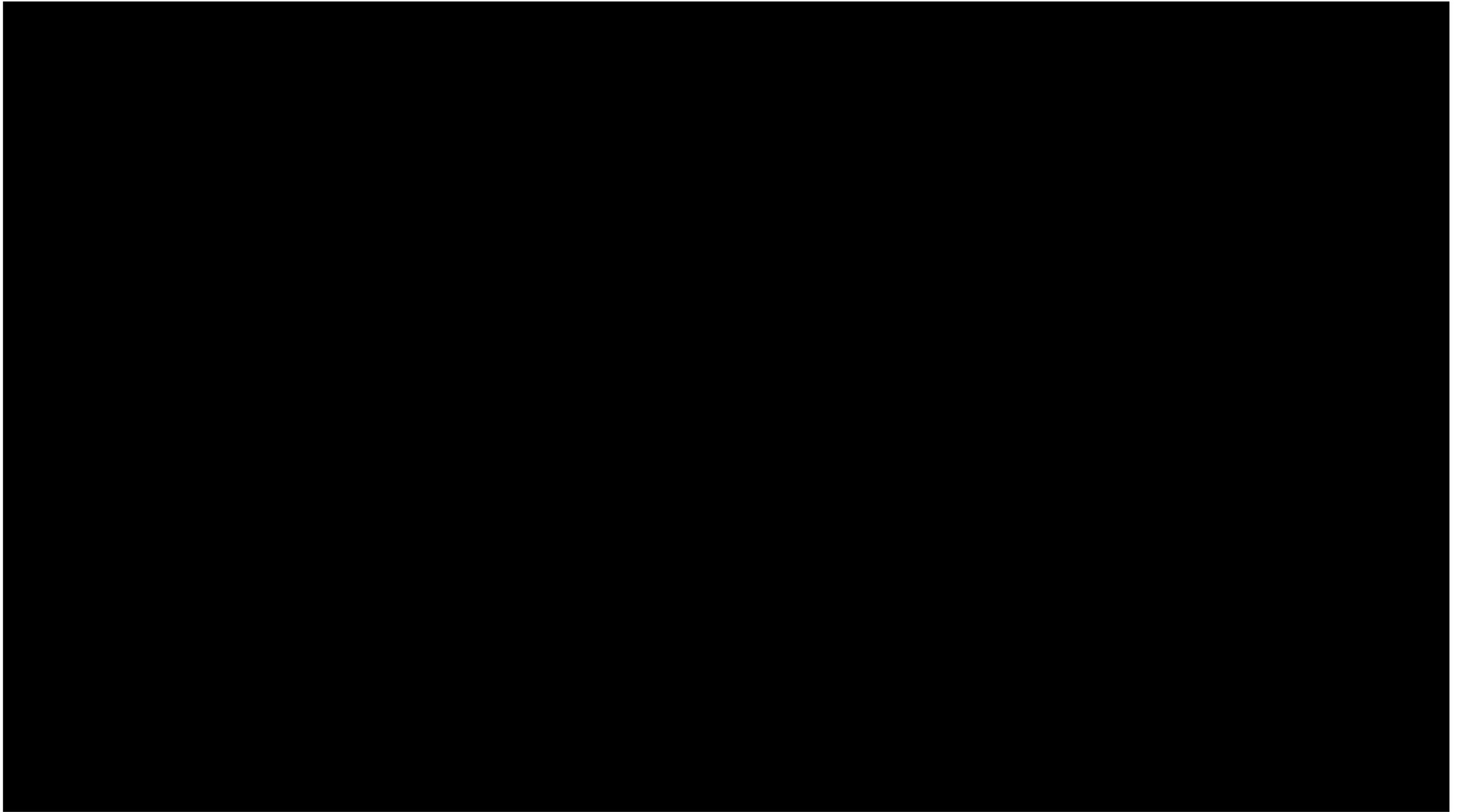
Summary of Features

- ✓ Navigation options for driving, biking, walking and using public transportation
- ✓ Voice navigation options for driving, biking and walking
- ✓ Live traffic conditions, incident reports and optional rerouting
- ✓ Business information for millions of places
- ✓ Integration with Google Street View
- ✓ Offline mode with turn-by-turn navigation
- ✓ Displays business hours in searches and alerts you if you'll arrive too late
- ✓ Shows you which lane to drive in
- ✓ Shows map information when looking at different routing options
- ✓ Tracks and saves location data over times
- ✓ Traffic jam indicator counts down the time you'll be in a jam

Notary Accounting Software



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Notary Assist Pricing



NOTARYASSIST®

Start your FREE trial today. No credit card needed.

Try NotaryAssist for 30 days or 20 appointments, whichever comes first.

It's that simple!

Enjoy these feature for \$7.99/month:

- Easy-to-use Notary business software for any device PC or Mac
- Use on laptops, tablets or smartphones
- Manage signings,customers, expenses and mileage quickly and securely
- Generate year-end tax reports in just seconds

Or pay \$85.00/annually (a 10% discount off monthly subscription rates)

**Remember this subscription is for your business – a business expense – a tax deduction

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Notary Accounting Software



Notary Gadget

The ultimate software for Notaries.

- Notary Gadget is a super easy accounting and signing management software for Notaries.
- It makes just about everything you do easier — sending invoices, tracking payments, tracking mileage, managing your calendar, tracking your expenses, and helping you with your taxes.



Notary Gadget

Track your signings.

- Notary Gadget makes it super easy to track your payments, expenses, mileage, notarial acts, appointment confirmations and more!
- Simple icons let you know when there is something that is missing or still needs to be done on each signing.

The screenshot shows the 'Notary Gadget' web application interface. At the top, there is a navigation bar with links for Home, Signings, Calendar, Expenses, Customers, Reports, and Settings. Below the navigation bar, there are several buttons: 'New Signing', 'Enter Payments', 'Combined Invoice', and 'Search'. There are also two dropdown menus: 'Unpaid or has Alert' and 'All Contacts'. The main content area is a table with the following columns: Status, Date, Borrower, Location, Balance, O/E #, Invoice #, Alerts, and Customer. The table contains 15 rows of data, each representing a signing record. The 'Status' column shows 'Unpaid' or 'Paid'. The 'Balance' column shows the amount due, with 'No Fees \$0.00' for paid items. The 'Alerts' column contains icons representing different alert types, such as a car, a person, and an '@' symbol. The 'Customer' column lists the name of the customer or company.

Status	Date	Borrower	Location	Balance	O/E #	Invoice #	Alerts	Customer
Unpaid	09/15/16	Wilson, Hammer	Troy, MI	\$150.00		43602		5 Day Escrow
Unpaid	09/10/16	Borows, Julie	Cave Creek, AZ	\$125.00		43611		5 Day Escrow
Unpaid	09/09/16	Phillips, Ken	Anthem, AZ	\$110.00		43610		5 Day Escrow
Unpaid	09/07/16	Weiler, Thomas	Grand Rapids, MI	\$100.00		43601		ABC Title Co.
Unpaid	09/04/16	ABC Co	Troy, MI	\$100.00	215454	43592		ATA Title
Unpaid	08/31/16	Frost, Landon	Fenton, MI	\$100.00		43600		Am Pay Escrow
Unpaid	08/26/16	White, Harold	Phoenix, AZ	\$135.00	LE-224918	43593		Baroni Title & Escrow
Unpaid	08/23/16	Summers, Kayla	Phoenix, AZ	\$165.00		43599		ATA Title
Unpaid	08/22/16	wilbur, george	Glendal, AZ	\$100.00		43603		Cousellors Title
Unpaid 38 Days	08/11/16	Perez, Silvia	Anthem, AZ	\$100.00		43607		ATA Title
Unpaid 49 Days	08/01/16	Stenberd, Jerry	Cave Creek, AZ	\$80.00		43604		ATA Title
Paid	08/12/14	Bowers2, Henry2	Peoria, AZ	No Fees \$0.00		43609fdfaf		ABC Title Co.
Paid	08/12/14	asdf, sdfaf	asdfaf, AZ	No Fees \$0.00		43591fdfaf		ATA Title
Paid	08/11/14	Bowers, Henry	asdf, AZ	No Fees \$0.00		43594fdfaf		ABC Title Co.

Notary Gadget

Awesome calendaring.

- Notary Gadget automatically adds your signings to your Google Calendar and your smartphone.
- It will even send you email and/or text message reminder before each signing.

The screenshot displays the Notary Gadget interface. At the top, there is a navigation bar with links for Home, Signings, Calendar, Expenses, Customers, Reports, and Settings. The current view is the Calendar for September 2016. The calendar grid shows the following signing events:

Sunday	Monday	Tuesday	Wednesday	Thursday	Friday	Saturday
28	29	30	31 6:15 AM - Fenton	1	2	3
4 8:00 AM - Troy	5	6	7 9:00 AM - Grand Rapi	8	9 10:00 AM - Anthem	10 10:00 AM - Cave Cree
11	12	13	14	15 10:00 AM - Troy	16	17
18	19 Today	20	21	22	23	24
25	26 Last Day To Sign	27	28	29	30	1

Notary Gadget

Super easy invoicing.

- The minute you enter a signing into Notary Gadget, it automatically creates a PDF invoice for you.
- All you have to do is click the "send" button and it's on the way to your customer. You don't even have to open your email to send it.
- And it's just as easy to send monthly and weekly invoices.

Steve Bjorkman
Super Signings
Unit R-23
8756 W. Adam Ave
949-419-4554

Your Logo

INVOICE

Invoice Date: 09/19/2016
Invoice #: 43612fdaf
Order/Escrow #:
Tracking #:

Bill To: ABC Title Co.
Katy Perry
123 Financial Blvd
Suite A-1
Los Angeles, CA 85003

Description	Amount
08/13/2016 - Signing Fee for Doe, Jane (Peoria, AZ 85383)	\$100.00
TOTAL DUE	\$100.00

Email Invoice

Notary Gadget

Mileage, directions, and drive time.

- Notary Gadget automatically calculates driving directions, mileage, drive time, and even records the amount you can deduct on your taxes for each signing.

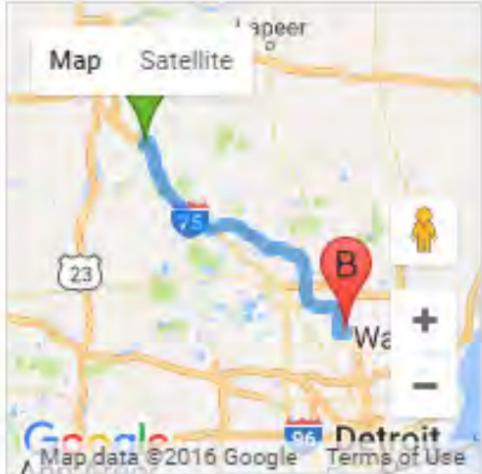
Mileage ✕

[Change My Address](#)

Signing Location
Troy, MI 48094
[Show Directions](#)

One-way: 39.5mi 37 mins [Use](#)

Roundtrip: 79mi 1 hr 14 mins [Use](#)



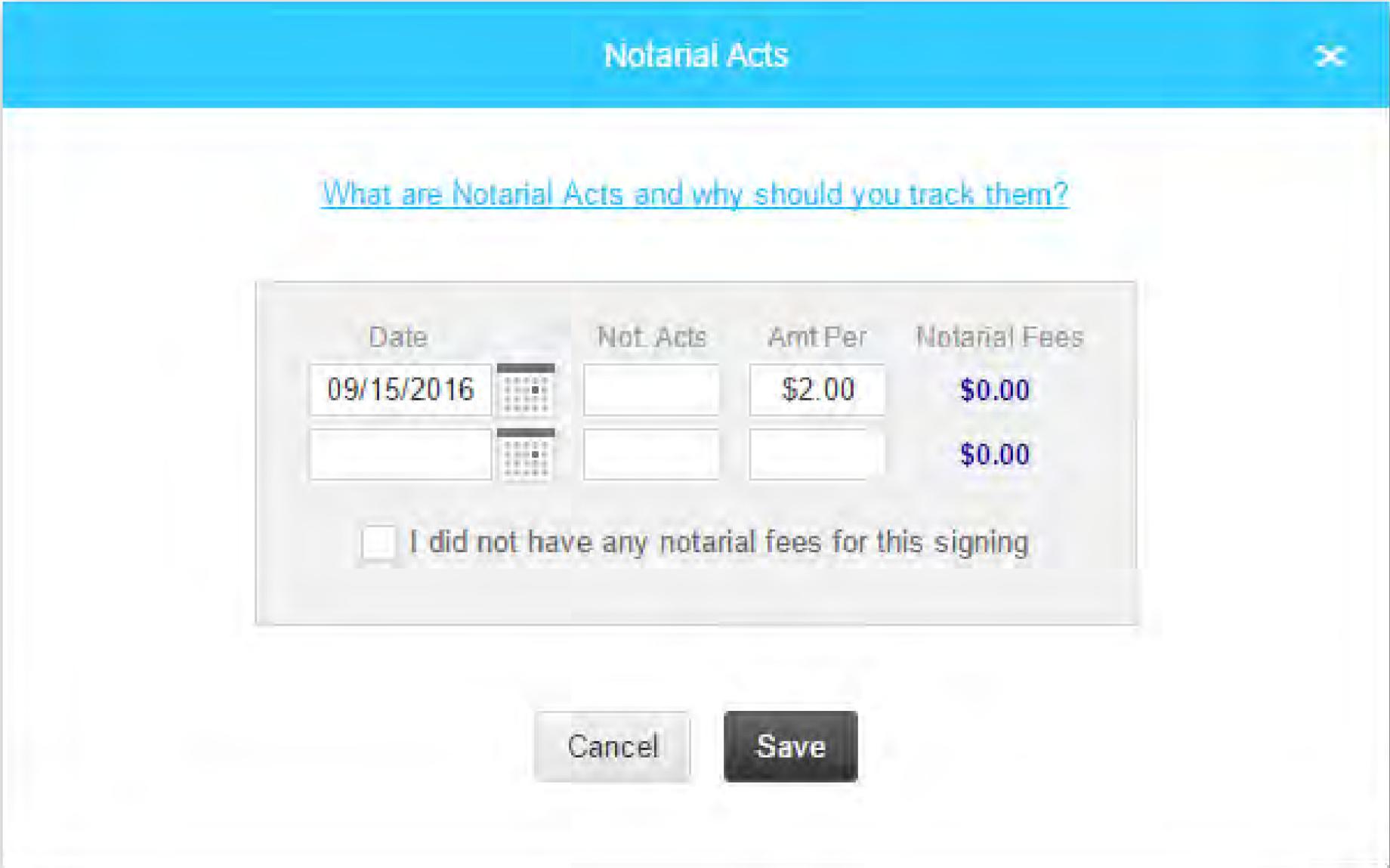
Date	Mileage	Tax Ded.	Notes
09/15/2016 	<input type="text"/>	\$0.00	<input type="text"/>
<input type="text"/> 	<input type="text"/>	\$0.00	<input type="text"/>

I did not have any mileage for this signing

Notary Gadget

Save big \$\$\$ on your taxes by tracking your notarial acts.

- Notary Gadget reminds you to record the number of notarial acts you perform on each signing, which can save you \$1,000's on your taxes!



The screenshot shows a window titled "Notarial Acts" with a close button (X) in the top right corner. Below the title bar, there is a link: [What are Notarial Acts and why should you track them?](#)

Date	Not. Acts	Amt Per	Notarial Fees
09/15/2016		\$2.00	\$0.00
			\$0.00

I did not have any notarial fees for this signing

Cancel Save

Notary Gadget

Stress-free taxes.

- Notary Gadget instantly generates the report you need to do your taxes.
- It breaks down all of your income, expenses, and notarial fees exactly the way an accountant (or tax preparer) needs to see it to do your taxes.

Steve Bjorkman
Super Signings
Unit R-23
8756 W. Adam Ave
949-419-4554

Profit & Loss Report 2014

Total Income	\$5,757.00
Signings	\$5,757.00
Total Expenses	\$1,701.38
Mileage - Personal Auto	\$329.84
Office Supplies	\$440.33
Insurance	\$156.00
Accounting Fees	\$134.66
Parking/Tolls	\$86.50
Printing Expenses	\$81.57
Auto-Repair/Maintenance/Rental	\$228.48
Associations	\$99.00
Advertising	\$145.00
Net Income	\$4,055.62
Notarial Fees	\$3,570.00

*Notarial Fees are the amount of your Net Income that is not subject to self employment tax.

Notary Gadget Pricing

Try it for **FREE**.

Your first 15 signings are 100% free — regardless of how long it takes you!

You get complete access to all of Notary Gadget's features with no strings attached and no credit card is required.

If you love it after 15 signings, then you simply choose one of our paid plans. If it's not for you, then no big deal...your account will automatically go inactive after 15 signings.

Try it for **FREE**

Your first 15 signings are 100% free - regardless of how long it takes you! You get complete access to all of NotaryGadget's features with no strings attached and no credit card required.

If you love it after 15 signings, then you simply choose one of the paid plans below. If it's not for you, then you don't need to do anything. Your account will automatically go inactive after 15 signings.

\$9⁹⁵

Per month
cancel anytime

OR

\$99⁹⁵

1-Year
pre-pay and save

Start my **FREE** trial



Unlimited free updates

Updates are always free. That means that every time we add some new awesome tool to the software, it's completely FREE.



Unlimited usage.

You can enter as many signings as your fingers can possibly type. You can even add your past signings, expenses, mileage, and the rest of your data as far back as 10 years, without paying a penny more.



Unlimited tech support.

Tech support is and will always be free. When you need help, we'll always be there for you.



Unlimited devices.

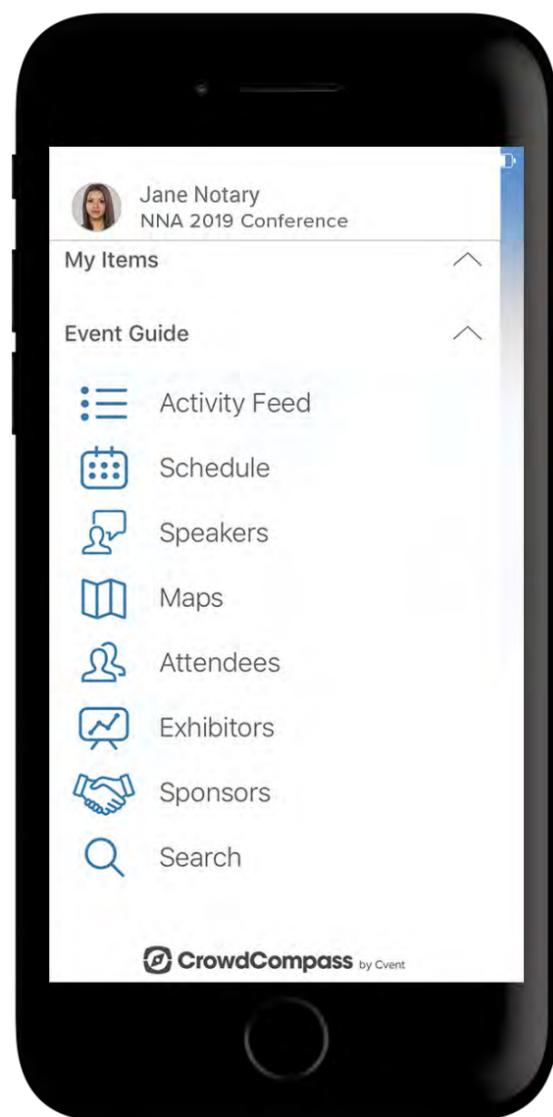
You can use NotaryGadget on as many devices as you want, all for the same low price. You can even share your account with your spouse if you want.



Questions?

Contact Information

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dsnotaries@gmail.com
Phone: 301.660.7313



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Thank you for attending!